

Barbara Dandro

Motivational Workshop Facilitator at B.J. Dandro, MBA, & Associates

Lutz, FL, US

Thriving With Positive Attitudes!

Biography

Barbara J. Dandro, M.B.A., specializes in helping leaders, managers, and employees in small to medium-sized businesses achieve improved results through action-based team-building strategies, goal achievement, customer service and satisfaction, diversity appreciation, personal branding to reflect professionalism, and POSITIVE ATTITUDE development. Clients include nonprofit organizations, health care companies, and small service-oriented businesses. As an affiliate of Resource Associates Corporation - one of the top training and development organizations in the country, Ms. Dandro focuses on attaining Improved Results in areas such as getting and keeping customers/patients/clients, accelerating productivity with team-building, and handling change for positive growth. She enables her clients to use their skills and knowledge in a more efficient and effective manner, thereby using time well for more productivity and greater profitability. Her varied thirty-year career includes accomplishments in management, sales, marketing, university-level workshop facilitation, and professional writing. Barbara Dandro's enthusiastic approach toward developing skills can help your organization, your team, and/or your career to grow from "doing the job" to "dynamic drive!" Ms. Dandro's first book is now available: Thriving with Positive Attitudes: the women's positive guide to logical decisions and rational insights in an emotionally-charged, professional world [Paperback] Barbara J. Dandro MBA (Author) <https://www.createspace.com/3855188>

Availability

Workshop, Corporate Training

Industry Expertise

Management Consulting, Health and Wellness, Corporate Training

Areas of Expertise

Using Time Strategies for More Productivity, Being Truly Effective in Team Communication, Thriving With Positive Attitudes

Sample Talks

Strategic Thinking & Business Planning

The best way to tackle the future is to “create it” in line with the organization’s purpose, values, and goals and by turning challenges into opportunities. I. Strategic Planning is a process that determines the most profitable opportunities II. Questions and steps for optimal strategic thinking & planning III. The implementation plan determines the strategy IV. Understandable and Measurable Results with a stronger strategic direction

Event Appearances

Time Management and the Power to Say NO!
Disability Rights Florida - Staff Retreat

Sensitivity Training Overview
2011 Transportation Summit

Personal Branding
Group at Central Florida College

Customer Loyalty for Challenging Times
Chamber of Commerce Workshop - Area Business Owners

Results-Oriented Customer Service - Communication Sensitivity
Training and Development with Call Center Employees

Personal SWOT Analysis
Chamber of Commerce Group - Young Professionals Meeting

Results-Oriented Strategies for Sales Success
SHP Health Care Services Retreat

Strategic Thinking & Business Planning
Florida Commission for the Transportation Disadvantaged 20th Annual Best Practices and Training Workshop
General Opening Session: Kickoff Presentation

Education

University of South Florida
MBA Business Administration

University of South Florida
BA English/Creative Writing

Dickinson College
BA Art History

Accomplishments

Board of Directors: Board Treasurer
Disability Achievement Center (formerly CASCIL): 2010 - present

Board of Directors: Past Director and Past President

St. Petersburg Exchange Club: Member, Past Director, Past President, 1987-2002

Board of Directors: Board Secretary/Treasurer

Suncoast Epilepsy Association: Board of Directors, Board Secretary/Treasurer, 1995-2002

Toastmaster's International

Toastmasters: Member, ATM-B, Past Vice President of Membership, Vice President Education, 2000-2005

National Speaker's Association Speaker's Academy

NSA (National Speaker's Association) Central Florida Speaker's Academy: Graduate, 2002-2003

Chamber of Commerce

Central Pinellas Chamber: Member, Ambassador, 2008-2009; Women in Business Council, 2008 - 2012

Testimonials**Paula Roberts**

"Fresh and creative way to look at managing our time whether personal or professional."

Marci Sadorf, RN, CMC

"Barbara was instrumental in working with our office staff in improving communication within the organization. Our staff continually utilizes the tools Barbara shared with them. Thank you Barbara for improving our staff and customer relations!!"

Sue Miller

"Got the whole room involved. (Barbara) could see what areas needed work."

Brant Spence

"Barbara's attitude is contagious, and you will walk away with lasting, positive behavior changes."

Kickoff session audience

"Best Part: Breakfast, positive message, interaction with audience, liked side show skit, liked Robert singing and John dancing, good illustrations, excellent presenter, enjoyed session, good ideas/well presented, handout appreciated, upbeat and fun, great, very entertaining, Robert needs to shimmy more, liked the skit, the collaboration of the audience/speaker brought everyone together, applying goals to everyday situations; example of real life quality; good reminder to business to know/review the vision, mission and goals of the organization." Audience Comments from the Kickoff Session: Florida Commission for the Transportation Disadvantaged 20th Annual Best Practices and Training Workshop in Orlando, Florida

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