

Darren Lawson

Founder + Principal Recruiter at hire.ventures

San Francisco Bay Area, , US

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Biography

Hands-on Technical / Executive Recruiter w/ 16+ yrs recruiting the impossible, negotiating equity deals, making it happen!

- * Startups / Big Brands
- * Keen Negotiating Skills- Stanford GSB Certified
- * Technology Implementation (Broad ATS/CRM, All Sourcing Tools, Collaboration, etc., etc., etc.)
- * Internal Recruiting Team Development- Strategic models, accountability, cohesion
- * Candidate Advocate- Candidate experience, Candidate Partnership
- * Client Consultative Sales, Implementation & Maintenance- CEO/CFO level strategic mapping
- * Innovative Recruiting Models- Scientifically Proven Tactics. Quantified Results EE Retention.

Disruption. New Ideas. Innovation. Embrace/Thrive on Change. Fast-Paced. Lets GO. Winner. Won. Win Again.

Industry Expertise

Staffing and Recruiting, Talent Management, Human Resources, Business Services, Executive Search, Information Technology and Services, Employment Services, IT Services/Consulting, Recruiting, Telecommunications

Areas of Expertise

Inbound Recruiting, Recruiting Best Practices, Staff Efficiency, Talent Acquisition, Talent & Gamification, Talent Attraction, Staff Productivity, It Consulting, Oil & Gas Leadership Recruiting, Recruiting

Affiliations

CSP (California Staffing Professionals), NSRA (National Staffing & Recruiting Industry Association)

Education

Stanford Graduate School of Business

Certification in Influence & Negotiation Strategies Program Executive Education | Graduate School of Business

University of Colorado Denver

BSBA Business Administration

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