

Doug Dierking

**Assistant Department Chair, Department of Management at The University of Texas at Austin,
McCombs School of Business**

Austin, TX, US

Developing and using negotiation and leadership skills and leading teams effectively in the 21st century

Biography

Doug Dierking's work focuses on the measurement, change, and management of organizational cultures, as well as the development of sustainable leadership and negotiation practices.

He teaches BBA, MBA, and Executive Education courses on topics related to negotiation, leadership, organizational behavior, and management and staff development.

He has recently addressed such topics as workplace psychology during downturns and managing across generations.

Industry Expertise

Training and Development, Human Resources, Corporate Leadership

Areas of Expertise

Organizational Behaviour, Organizational Culture, Organizational Change and Design, Organizational Learning and Change, Human Resource Management, Leadership, Management Science, Workplace Environment, Negotiations

Affiliations

Academy of Management : Member

Event Appearances

Leveraging Influence Skills
Shell Project Academy

Talent Management & Leadership Skills
BBVA Compass Bank

Creating & Managing Human Capital in the International Petroleum Industry; Managing Organization Culture; Managing Organization Change
International Petroleum Mgmt. Inst.

Building Employee Engagement

Resprol, Samsung

Practical Negotiation; Leading Virtual Teams; Conflict Management; Negotiating Leases; Talent Management; Sustainable Leadership

Various companies and universities worldwide

Education

The University of Texas at Austin

Ph.D. Educational Psychology

University of Missouri - Columbia

M.Ed. Vocational Rehabilitation Counseling

Central Missouri State University

B.S. Psychology

Accomplishments

Fawn & Vijay Mahajan Teaching Excellence Award

Awarded for teaching excellence in the Executive Education program.

McCombs School of Business Faculty Honor Roll (MBA program): 2007 to 2013, inclusive

For teaching excellence in the full-time MBA program.

McCombs Faculty Excellence Award: 2013, 2012, 2005, 2004

Awarded by the Undergraduate Business Council for excellence in teaching at the undergraduate level.

McCombs School of Business Faculty Honor Roll (Temba program): 2013, 2012, 2011, 2010, 2007, 2005

For teaching excellence in the the Texas Evening MBA Program.

Outstanding Professor Award

Awarded by the McCombs School of Business for excellence in teaching in the Texas Evening MBA Program.

Texas Blazers Outstanding Faculty Award

Nominated by students for faculty who have shown significant impact to the campus at large.

Texas Exes Teaching Award

Student nominated and selected award for teaching excellence. \$1,000 cash award.

Lockheed Martin Aeronautics Company Excellence in Teaching Award

Dierking was the first recipient of this award.

Hank & Mary Harkins Foundation Award

Awarded by the McCombs School of Business for effective teaching in undergraduate classes.

Professor of the Year

Awarded by the Honors Business Association.

Testimonials

David Wenger

Whether you're trying to find the right employee for the job or understand the basics of negotiation, Doug Dierking is the go-to person. He really connects the dots between a firm's personnel and talent management and its ability to compete.

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