

Eliot Pence

Director at The Whitaker Group

Washington, DC, US

Creating conditions for sustainable prosperity in Africa is the focus of The Whitaker Group's Director, and a Global Governance Fellow

Description

Eliot is a Director at The Whitaker Group (TWG), an Africa-focused investment advisory and corporate strategy firm. His work spans multiple sectors and focuses on helping business unit leaders and senior corporate executives navigate regulatory and political environments in frontier markets.

Recent projects have included, conducting due-diligence on a power project in West Africa, developing a business development strategy for a pan-African bank, and helping a major commodities producer navigate sector reform in a post-conflict environment. He has on-the-ground experience working in a dozen African countries, including Equatorial Guinea, Eritrea, Côte d'Ivoire, Ghana and Kenya.

His interest in global governance grows out of earlier research on the World Intellectual Property Organization for the Information Society Project at Yale Law School, as well as out of policy work at the African Virtual University, a World Bank project in Nairobi. Eliot is a contributor to CNN's Global Public Square and a speaker at frontier investment conferences.

Prior to joining TWG, Eliot worked for the Canadian Embassy in Washington and the Research and Innovation Facility, a World Bank project, in Nairobi.

He holds an M.A. from Yale and B.A. from the University of Victoria.

Availability

Keynote, Moderator, Panelist, Workshop, Host/MC, Corporate Training

Industry Expertise

International Affairs, Government Administration, Government Relations, Management Consulting, Public Policy, International Trade and Development

Topics

International Relations, U.S. Public Policy Towards Africa, Business Development in Africa, Global Energy Governance, International Trade & Development

Affiliations

Education

University of Victoria
B.A.

Jackson Institute for Global Affairs at Yale University
M.A.

Accomplishments

Director of The Whitaker Group

The Whitaker Group (TWG) is the consultancy of choice for Fortune 500 companies operating in Africa. With offices in Washington, DC, and Accra, Ghana, TWG's value-added, business-led approach has brought more than \$2 billion in investments and capital flows to the continent. Positioned at the nexus of US-Africa business and policymaking, TWG is also the ideal partner for facilitating opportunities and building US partnerships for African multinationals and governments.

Fellow of Global Governance 2022

Established in response to the most pressing global challenges in the decades ahead, the Global Governance 2022 program (known as GG2022) is a series of dialogues that focuses on the future of international institutions. Through the program, GG2022 fellows forge cross-cultural networks and, using the intellectual instruments in the field of future research, devise scenarios for the future of international institutions in the three areas of cyber security, development and energy governance.

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