

# **Garth Steele**

**CPA, CA, Partner at Welch LLP**

Ottawa, ON, CA

Welch's in-house expert for GST, HST, Payroll taxes, and other Provincial sales taxes.

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## **Description**

Garth Steele is Welch's in-house expert for GST, HST, Payroll taxes, and other Provincial Sales Taxes and helps clients understand the implications related to harmonization of the Federal and Provincial sales tax regimes. Outside of Welch, Garth gives lectures and leads tutorials with the ICAO (Institute of Chartered Accountants of Ontario) and the CICA (Canadian Institute of Chartered Accountants).

Garth also provides traditional auditing services to non-profits and owner-managed businesses, and has over 25 years experience in these sectors.

In addition, he has developed an expertise as a fund administrator and billing and collection agent for government-regulated industries; notably, within the telecommunications sector.

Finally, he works extensively with American and European companies seeking to establish businesses in Canada, helping them understand the sales tax issues, including registration, collection and filing requirements, for non-residents making sales in Canada. Garth manages our "virtual accounting office" practice whereby we provide a turnkey "back office" solution to foreign controlled companies who need assistance in accounting, bookkeeping and tax compliance matters.

Garth began his career with Welch as a co-op student in 1980 while working on his Bachelor of Mathematics Degree at the University of Waterloo. He graduated and joined the company full-time in 1984, received his CA designation in 1986, then moved up to the rank of Partner in 1993.

He is the editor of Welch LLP's quarterly newsletter: INSIGHTS, and oversees the firm's marketing efforts.

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## **Availability**

Moderator, Panelist, Workshop, Corporate Training

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## **Industry Expertise**

Accounting, Non-Profit/Charitable, Import and Export, Business Services

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## **Topics**

Commodity Taxes, Harmonized Sales Taxes, Payroll Taxes and Your Business, Retail Sales Taxes, Foreign Business in Canada, National Associations, Owner-Managed Businesses, Ontario Retail Sales Tax, Auditing and Business Advice, Goods & Services Taxes

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## **Affiliations**

Institute of Chartered Accountants of Ontario, Canadian Institute of Chartered Accountants

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## **Sample Talks**

### **Post HST transition issues for not-for-profit organizations**

A look at the five different GST/HST rates in Canada, the rules, how to differentiate between taxable and exempt supplies, grants and sponsorships, input tax credit allocation issues and rebate entitlement.

### **Doing business in Canada**

The things you need to know when setting up shop in Canada such as when you need to register for sales taxes, in what cases you need to pay income taxes, Canadian withholding taxes, filing of income tax returns and other compliance issues related to doing business in Canada.

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## **Past Talks**

### **2015 Not-For-Profit Accounting Updates**

Welch LLP Accounting Updates

### **What HST means for your business**

Ottawa Business Summit

### **HST Implementation for Ontario**

Institute of Professional Bookkeepers of Canada Speaker Series

### **HST Implementation for Ontario & British Columbia**

Institute of Professional Bookkeepers of Canada Speaker Series

### **Teaching GST Tips and Traps course**

Institute of Chartered Accountants of Ontario

### **A Small Business Perspective on the Nature and Sources of Complexity in the Federal/Provincial Sales Tax System and the Attendant Compliance Costs**

Canadian Tax Foundation Symposium on the Simplification of the Federal/Provincial Sales Tax System

### **Charities and NPOs™: a GST Update**

CICA Commodity Tax Symposium

### **GST and the MUSH Sector**

CICA Commodity Tax Symposium

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## **Education**

**University of Waterloo**  
Bachelor of Mathematics

**Canadian Institute of Chartered Accountants**  
CA

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## **Accomplishments**

### **Indirect Tax Partner - Welch LLP**

Welch LLP is a Chartered Professional Accounting firm that provides a full range of accounting, assurance, tax, advisory and specialty services. Welch was founded in 1918 and has over 270 staff spread among 12 offices in Eastern Ontario, Toronto and Quebec. Welch offers private enterprises, government and not-for-profit organizations industry specific services and knowledge with a relationship-driven approach to client service.

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