

Joe DiLeo

Sales & Operations Executive at Joseph DiLeo Companies

Rochester, New York Area, CA, US

Joe DiLeo---Executive & Entrepreneur. Platform speaker.

Biography

Joe DiLeo is a U.S. based sales & operations Exec with expertise founding growth companies and building exceptional teams.

Public speaker & trainer to North America's highest producing Realtors.

Experience: Start-ups, P&L, strategic vision, securing product/market fit, closing major brand partnerships, BD, creating execution-driven culture and leading all operational protocols.

Specialties: Leadership, product, strategy, lean ops, public/platform speaking, C-suite sales, leading large national sales teams, operations, urgency, winning.

Industry Expertise

Real Estate Services, Talent Management, Financial Services

Areas of Expertise

Corporate Relocation, Contract Negotiation, Strategic Planning

Affiliations

Chairman, NY, Rochester, Difference House, Make a Wish Foundation Monroe County

Board Member, Special Olympics of Monroe County

Vice Chairman

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