

John Danner

Lecturer (Continuing) | Senior Fellow at Haas School of Business, University of California, Berkeley
Berkeley, CA, US

Advisor and speaker on entrepreneurship, innovation, leadership and strategy; Wall Street Journal bestselling author

About

John Danner is a bestselling author, faculty member at two of the world's finest universities, popular public speaker, experienced executive, and advisor to global enterprises, government agencies and emerging ventures. His work as a management consultant, entrepreneur, lawyer and public official has centered on helping organizations deal with the leadership, strategy and innovation challenges and opportunities of unprecedented change.

He is the co-author of the Wall Street Journal bestseller, *Built for Growth: How Builder Personality Shapes Your Business, Your Team, and Your Ability to Win* (Harvard Business Review Press, 2017), about the personality characteristics of highly successful entrepreneurs; as well as the Amazon bestseller, *The Other 'F' Word: How Smart Leaders, Teams, and Entrepreneurs Put Failure to Work* (John Wiley & Sons, 2015), about strategies to leverage failure as a strategic resource. His articles and interviews have appeared in the Wall Street Journal, New York Times, Financial Times, Entrepreneur, Inc., Forbes, The Economist, Chief Executive and many other US and global media channels.

As a member of the professional faculties at the University of California Berkeley and Princeton University, he teaches executives, graduate and undergraduate students from around the world; and has launched popular campus-wide courses on both campuses. He also anchors and contributes to a number of executive education programs on leadership, strategy, innovation and entrepreneurship for several other prominent organizations in various locations globally – at UC Berkeley, Yale, the Aspen Institute and other US and international organizations.

Areas of Expertise

Growth and Employee Engagement, Entrepreneurship, Innovation and Organizational Change, Leadership Styles, Failure as a Resource, Team Performance

Selected External Service & Affiliations

Visiting Faculty Member, Princeton

Positions Held

At Haas since 1999

1995 - present, Consultant, Berkeley Hills Associates, LLC

1999 - present, Lecturer (Continuing), The Lester Center for Entrepreneurship, and Senior Fellow, Haas School of Business

2000 - present, Keynote Speaker, 21C3, Inc.

Education

UC Berkeley
JD

UC Berkeley
MPH and MAEd

Harvard University
BA

[Please click here to view the full profile.](#)

This profile was created by [Expertfile.](#)