

Kurt A. Schurer

Managing Director at Veracap Corporate Finance

Calgary, AB, CA

Strengthening the ties that bind: Providing strategic advice to family businesses is a passionate concern for Veracap's Managing Director

Kurt is a Managing Director of Veracap Corporate Finance Limited. He has helped numerous business owners deal with acquisitions and divestitures. With a career at one of Canada's major financial institutions spanning over 20 years, including five years as the succession financing consultant for Western Canada dealing exclusively with privately held companies, he is well qualified to serve the needs of clients looking for assistance in dealing with succession issues. Most recently Kurt was V.P. Mid-Market Divestitures for a Calgary based brokerage firm.

Kurt Schurer graduated from the University of Calgary in 1982 with a Bachelor of Commerce degree. He obtained his Certified General Accountant designation in 1989. He has completed the Canadian Securities Course and Personal Financial Planning Courses through the Institute of Canadian Bankers.

Kurt is a frequent speaker to audiences in Southern Alberta on the subject of business divestitures having been addressing various organizations on the subject since 2000.

Kurt is actively involved with CAFE Calgary (current President), Calgary Chapter of Certified General Accountants of Alberta (on Executive) and Rotary.

Keynote, Moderator, Panelist, Workshop, Host/MC, Corporate Training

Market Research, Financial Services, Accounting, Investment Management, Management Consulting, Capital Markets, VC and Private Equity

The Private Company Sale Process: Deciding When to Sell and The Search For Buyers

As the baby boomer generation sets to retire and succession plans are implemented, Kurt will discuss the factors that should be considered when evaluating the timing of the sale of a private company. Kurt will also outline the actions that can be taken to increase the value of a company prior to a sale, and discuss the process for seeking qualified buyers.

The Private Company Sale Process: Deciding When to Sell and The Search For Buyers

Estate Planning Council of Calgary Annual General Meeting

University of Calgary

Bachelor of Commerce

Managing Director - Veracap Corporate Finance

Veracap Corporate Finance is a Canadian independent mid-market investment bank that helps business owners and executives maximize shareholder value through acquisitions, divestitures, private equity financing and related services. Veracap is an exempt market dealer which allows it to raise private equity financings for its clients. Veracap is a member of M&A International, the world's largest affiliation of M&A advisors, with over 500 partners in 40 countries around the world.

President - Canadian Association of Family Enterprise, Calgary Chapter

The Canadian Association of Family Enterprise (CAFE) is a national not-for-profit organization established in 1983 with the mandate to promote the well-being, understanding and success of families in business. Through participation in peer groups, seminars and conferences, CAFE has provided a forum for families and their advisors to share ideas, learn best practices and build their collective skills.

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