

Lars Goransson

Managing Director, Canada at International Data Corporation (IDC)

Toronto, ON, CA

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Biography

Lars Goransson is responsible for IDC's Canadian operation as Managing Director. IDC Canada's product and services offerings provide the Canadian IT community with market intelligence and market based research across the value continuum of budgeting & planning, marketing awareness and lead generation, and measurement and performance management.

Prior to his role as Managing Director, Lars has held a number of senior analyst and management roles since joining IDC in 1996, most recently as General Manager & Group VP. Previously, Lars managed IDC Canada's Custom Solutions Group providing proprietary advisory services to Canadian clients. Lars started his career with IDC in the IT outsourcing space and successfully built a very a large IT Services Research Group in Canada.

Mr. Goransson is a graduate of the School of Business, Economics and Law at the University of Gothenburg in Sweden. Lars is a board member at the Information Technology Association of Canada (ITAC). He is also a board member at the Canadian Channel Chiefs Council (C4) and chairs the Research Committee. He is a certified Project Management Professional (PMP) and a member of the Canadian Association of Management Consultants (CAMC).

Availability

Keynote, Moderator, Panelist, Workshop, Host/MC

Industry Expertise

Business Services, Information Technology and Services, Corporate Leadership, Computer Software, IT Services/Consulting, Market Research, Investment Management

Areas of Expertise

Competitive Intelligence, Competitive Analysis, Business Strategy, Market Research, Market Intelligence, Entrepreneurship

Event Appearances

IDC Canada Predictions 2018

CIO Association - Toronto Chapter Kick-off

IDC Canada Predictions, 2018: Balancing Innovation, Value, and Security in a Digitally Transformed World

IDC Canada Predictions 2018 Web Conference

Deep Dive Into Canada's ICT Market

Invest in Canada, Global Affairs Canada (GAC)

The 3rd Platform – ICT Transformation 2020: A Canadian Perspective

Invest in Canada, Global Affairs Canada (GAC)

CIO and Business Leadership: Where Do We Go From Here?

CIO Peer Forum

Education

Concordia University

Graduate Studies Management

University of Gothenburg, School of Business, Economics & Law

Bachelor of Science Management and Economics

Accomplishments

Member , Canadian Association of Management Consultants

The Certified Management Consultant (CMC) designation is the profession's only international certification mark, recognized in more than 50 countries. It represents a commitment to the highest standards of consulting and adherence to the ethical canons of the profession. CMC-Canada administers, and its provincial Institutes confer, the CMC designation in Canada.

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