

Mike Ciccolella

Founder and CMO at Grow Your Sales Pipeline

Greater Minneapolis-St. Paul Area, MN, US

Marketing Consultant Serving Clients

Description

My name is Mike Ciccolella. I am Founder and CMO of Grow Your Sales Pipeline, . I create and manage high standard lead generation, sales, and marketing programs in order to drive profitable revenue growth for organizations. I passionately believe in service to others for positive transformation and vibrant growth.

I work with Owners, CEOs, Presidents, Partners, COOs, CMOs, VPs of Marketing and Sales and their teams to optimize and grow sales pipelines to new and more profitable levels.

Iâ€™ve been honored to manage over 700 staff members and help startups to large brands in diverse industries transform their businesses. Iâ€™ve marketed services and products costing thousands to millions.

Contact me now to learn more about campaigns, processes, ideas, insights, recruiting, and training programs.

Website : www.growyoursalespipeline.com

Availability

Panelist, Workshop, Corporate Training

Industry Expertise

Advertising/Marketing, Business Services

Topics

Recruiting Best Practices, Marketing, Sales Prospecting, Telemarketing, Telesales, B2B, Cold Calling, B2b Appointment Setting, Salesforce.Com, Digital Marketing, Event Marketing, Campaign Management, Market Research, Sales Intelligence, Marketing Automation, Marketing Consulting, Direct Marketing, Social Media Marketing, Sales Opportunities, Sales Leads, Lead Generation, Sales Development, Business Development, Inside Sales, Market Development, Brand Awareness, Demand Generation, Email Marketing, Go-To-Market Strategy, Lead Qualification, Lead Nurturing, Marketing Campaigns, Marketing and Sales Database, Opportunity Identification, Sales Appointment Setting, Sales Growth, Marketing Strategy, Recruiting

Affiliations

Accomplishments

Recommendations: <http://www.linkedin.com/in/mikeciccolella>

Psychology research shows that people who share their own accomplishments are viewed unfavorably. Yet, if others communicate your accomplishments, you shine....

â€” Over 70 recommendations & over 3,500 skill endorsements on LinkedIn®

<http://www.linkedin.com/in/mikeciccolella>

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