

# **Mike Ciccolella**

**Founder and CMO at Grow Your Sales Pipeline**

Greater Minneapolis-St. Paul Area, MN, US

Marketing Consultant Serving Clients

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## **Biography**

I am Founder and CMO of Grow Your Sales Pipeline?. 74 Fantastic Reviews on LinkedIn and 21 on Google | Lead Generation, Sales Recruiter, Coach

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## **Availability**

Panelist, Workshop, Corporate Training

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## **Industry Expertise**

Advertising/Marketing, Business Services

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## **Areas of Expertise**

Recruiting Best Practices, Marketing, Sales Prospecting, Telemarketing, Telesales, B2B, Cold Calling, B2b Appointment Setting, Salesforce.Com, Digital Marketing, Event Marketing, Campaign Management, Market Research, Sales Intelligence, Marketing Automation, Marketing Consulting, Direct Marketing, Social Media Marketing, Sales Opportunities, Sales Leads, Lead Generation, Sales Development, Business Development, Inside Sales, Market Development, Brand Awareness, Demand Generation, Email Marketing, Go-To-Market Strategy, Lead Qualification, Lead Nurturing, Marketing Campaigns, Marketing and Sales Database, Opportunity Identification, Sales Appointment Setting, Sales Growth, Marketing Strategy, Recruiting

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## **Accomplishments**

**Recommendations:** <http://www.linkedin.com/in/mikeciccolella>

Psychology research shows that people who share their own accomplishments are viewed unfavorably. Yet, if others communicate your accomplishments, you shine....

? Over 70 recommendations & over 5,500 skill endorsements on LinkedIn®

<http://www.linkedin.com/in/mikeciccolella>

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