

Paul Heagen

President at Defining Moments Consulting

Cincinnati Area, OH, US

Founder of Defining Moments Consulting - Trusted Coach to Purpose-driven Leaders | Author | Speaker

Biography

I am an executive coach who helps senior executives and business owners take their leadership presence to a new level — improving their effectiveness, expanding their influence and leading more purposeful and satisfying lives. In particular, I help them maximize the many "defining moments" in their lives — those times when who they are, what they stand for and why people should follow them are measured and matter.

As a presentation coach, I have guided business development teams to successful awards of contracts and business totaling more than \$2 billion.

Over 16 years, my clients have included Cisco, Fidelity, Verizon, Convergys, Cincinnati Bell, General Cable, Disney, Churchill Downs, DD Williamson, Federal Home Loan Bank, Serco and dozens of others in manufacturing, financial services, business services, IT, telecom and entertainment.

Industry Expertise

Training and Development

Areas of Expertise

Executive Coaching, Leadership Development, Consulting

Affiliations

Member - Trusted Advisor Groups in Vistage - 13, 000-member organization of business owners.

Instructor - Goering Center for Family Business (Cincinnati)

Education

University of Redlands

MA - Management Marketing

California State University-Long Beach

BA Journalism

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