

Randall Howard

General Partner at Verdexus

Kitchener, ON, CA

Senior serial technology executive working to build world leading, high growth technology organizations

Description

A prolific serial technology CEO, investor and philanthropist, committed to building world leading high growth technology organizations through "Venture 2.0" boutique VERDEXUS. We have a globally portfolio of business-to-business, "Enterprise 2.0" companies in which I help drive strategic execution as founding General Partner.

Currently, General Partner at Verdexus, a transatlantic strategic advisory firm, primarily delivering our "Venture 2.0" hands on investment playbook to early and mid-stage companies in Canada and Europe. Prior to 2001 was founder and CEO of MKS, a global lead in application lifecycle management solutions, which was sold in 2011 to Parametric Technology Corporation for \$304 million.

I am passionate about building a globally competitive tech ecosystem locally and helped grow Golden Triangle AngelNet by driving its Selection process such that over 40 transactions were completed from inception in 2009.

Finally, I have a passion for transformation and growth in the world of Social Enterprises and believe that a new crop of "Social Innovation" can truly change the world. In that regard, am Director since founding of Innovation Guelph, Board Chair of Centre Wellington Community Foundation and Director and Treasurer of Roseneath Theatre. In late 2013 was invited to the "Group of Seven" by Governor General David Johnston to assist in nation building around Canada's 150th birthday in 2017.

I bring long experience as a corporate director with strong knowledge of governance, strategic risk assessment and financial literacy.

Availability

Keynote, Moderator

Industry Expertise

Investment Management, Wireless, Internet, Cleantech, Computer Software, VC and Private Equity, Non-Profit/Charitable

Topics

Building Enterprise Software, Venture Capital Investments, Infrastructure Software, High Growth Technology, Enterprise 2.0, Social Innovation, Entrepreneurship, Disruptive Innovation, Corporate Strategy, Board Governance, Mergers & Acquisitions, Angel Investing

Affiliations

C100 Supporting Canadian Entrepreneurs, MKS Inc. Alumni, National Angel Capital Organization, Golden Triangle AngelNet, Roseneath Theatre Company

Past Talks

Panellist: NACO Academy: Structuring Deals and Term Sheets
World Angel Investment Summit 17

Judge: Aquahacking 2017
Aquahacking 2017 Finals

Panellist: Overview of the Canadian Investment Ecosystem
UK Re\$earch Money Conference

Keynote: Connecting the Canadian Innovation Economy with the World
LATAM Startup Conference

Keynote: Canadian Angel Investment Poised for a Quantum Leap
National Angel Capital Organization Summit

Panel: Best Practices for Building a Private Equity Portfolio
Angel Capital Association Summit

Expert Commentator: CIX Top 20
Canadian Innovation Exchange

International Syndication with Co-Investment Funds
Angel Capital Association Summit

Panel: Show Me The Money
Gearing Up For Growth Conference

International Venture Club
Roundtable of International Startup Financing

Investor Mentor and Judge
7th European Space Agency Investment Forum

Keynote: Animating Future Innovation Via Angel Groups
Niagara Venture Forum

Mobile Thought Leadership Panel
Mobile Monday Toronto

Education

University of Waterloo

Honours B.Math Computer Science and Pure Math

Accomplishments

Canadian Angel of the Year

National Angel Capital Organization

Entrepreneur of the Year

1997 High Technology Entrepreneur of the Year

1st Annual Community Builder of the Year

"Pauli" Award from GTAN

Alumni Achievement Award

Faculty of Mathematics, University of Waterloo

Communitech Impact Award

Awarded for work building Waterloo technology ecosystem.

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