

# **Shane Engelken**

**Development Officer at Northwestern Foundation,  
Inc.**

Enid, Oklahoma Area, , US

Nonprofit development & consulting

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## **Biography**

Involved in all stages of private major gift fundraising including developing leads, cultivating relationships with constituents, creating and presenting unique proposals for each donor and specific situation.

Also, I consult clients on digital marketing, market research, lead generation & prospect research (have worked with for-profit clients as well as non-profits), business development, growth strategy, etc. Have been a part of multiple successful startup and early stage ventures in many different facets.

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## **Industry Expertise**

Non-Profit/Charitable, Business Services, Media Production, Oil and Gas

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## **Areas of Expertise**

Business Development

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