

Tavis Valentine

**President at Valentine International at
IDEABOOST**

Toronto, ON, CA

Travis Valentine is a Mentor for IDEABOOST

Biography

Innovative Business Strategist with extensive experience in all facets of business development (sales, marketing, customer service, technology, fulfillment and multi modal logistics/supply chain). Working with small to medium sized businesses to support them in achieving their objectives by driving business strategy and improving internal processes & efficiency. Using skills in strategic planning, sales & marketing strategy development and execution, team mentorship and change management I help organizations increase revenue, improve consistency and quality of service across customer touch points, thereby enhancing client satisfaction and surpassing growth expectations.

Areas of Expertise

Logistics, Supply Chain, RFP Management, Customs, Pricing Analysis , Contract Negotiation, Corporate & Business Strategy, Start Up Companies

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