

# **Teri Kirk**

**President & CEO at Fundingportal**

Toronto, ON, CA

Founder & CEO at Fundingportal

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## **Biography**

Teri Kirk is Founder and CEO of The Funding Portal Inc. (Fundingportal) where she has overseen the growth of North America's leading platform for companies seeking improved access to funding, including government incentives, capital and financing markets.

Teri has 25 years' experience as a lawyer, executive and entrepreneur. As Vice President, Business Development, Bell Canada, she led important national e-commerce initiatives with federal, provincial and municipal governments. As an entrepreneur, she has built and commercialized three ventures using e-business technologies to transform business processes related to law, insurance and, now, corporate financing.

Teri has been recognized as a top female entrepreneur and named one of the top 100 most influential people in the Capital by Hill Times. As Founder & CEO of Fundingportal, Teri was recognized as the CATA/ EY Sara Kirke Entrepreneur and Innovator for 2016

(cata.ca/Media\_and\_Events/Press\_Releases/cata\_pr05301601.html). View the video here:

<https://vimeo.com/channels/leadershipawards/169344398>. Teri has held numerous business and community posts including Board of Directors, Private Capital Markets Association of Canada (PCMA); Economic Development Committee, Toronto Region Board of Trade; Dean's Advisory Council, School of Public Policy, Queen's University; Vice President, Canadian Club; Trustee, Ontario Science Centre; and Vice Chair, Health Services Appeal Board, Ontario. She is a sought-after speaker, having presented at TEDx, and is often quoted in the media.

Teri holds a Juris Doctor from Osgoode Hall Law School and a Master's degree from Queen's University. She is a registered Exempt Market Dealer with the Ontario Securities Commission and pan-Canadian passport, and completed Partners, Directors and Senior Officers certification through Investment Funds Institute of Canada and related certifications through the Canadian Securities Institute.

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## **Availability**

Keynote, Moderator, Panelist, Workshop, Host/MC, Corporate Training

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## **Industry Expertise**

Financial Services, Business Services, VC and Private Equity

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## **Areas of Expertise**

Public Policy, Venture Capital, Business Funding, Exempt Markets, Government Funding, Angel Investment

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## **Affiliations**

## **Sample Talks**

### **New Sources of Business Funding and New Ways to Get It**

Identifying funding opportunities for your business can be a daunting task. This seminar will introduce you to Fundingportal – a new and exciting tool that seeks to make this task quick and easy.

Fundingportal is North America's leading comprehensive service assisting businesses to secure government incentives and capital.

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## **Event Appearances**

### **Guest Judge on BNN's The Pitch**

The Pitch

### **Weekly TV segment on funding - Summer 2012**

BNN Business Day

### **Funding Panel**

SociaLight

### **Biz Clinic: The Funding Portal**

KPMG Biz Clinic

### **Life Sciences Ontario – Entrepreneur's Venture Capital Forum**

Entrepreneur's Venture Capital Forum

### **The Future of Government R&D Funding – Post Jenkins Report**

Dollars and Sense

### **Tapping into Canada's \$24B Industrial Support Funding to Finance your Business**

2nd Annual OCWA Technology Showcase

### **Accessing Canada's \$16B public funding marketplace.**

Boot-Tech

### **Lunch n' Learn with Teri Kirk**

Innovation Guelph

### **The Funding Portal: Access to Industrial Incentives and Private Matching Funds**

We-Tech Alliance

**Economic Update and Market Trends**  
2015 Canadian Crowdfunding Summit

**TEDxDistilleryDistrictWomen 2015: Momentum**  
TEDx

**FinTech Disruptors**  
Digital Finance 2015

**Get Funded! Breakfast Seminar**  
Event hosted by Toronto Region Board of Trade

**Government Funding Panel**  
CiX

**New sources of funding for your business**  
Agri Innovation Forum

**OSC Dialogue 2016**  
OSC Dialogue 2016

**Regulators and Entrepreneurs: How We Work Together**  
OSC Dialogue 2016

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## **Education**

**Queen's University**  
Masters Public Policy and Public Administration

**Osgoode Hall Law School**  
Juris Doctor Law

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## **Accomplishments**

**Top 100 most influential people in the Capital**  
Awarded by The Hill Times

### **2016 EY Sara Kirke Award for Entrepreneurship and Innovation**

At CATA's 31st Annual Leadership Awards Gala, Suzanne Gignac, Partner, EY, presented the RBC Sara Kirke Award for Entrepreneurship and Innovation to Teri Kirk, Founder and CEO of Fundingportal.

The EY Sara Kirke Award for Entrepreneurship and Innovation is presented to an entrepreneur who has shown outstanding technological innovation and corporate leadership -- leadership that has significantly expanded the frontiers of Canada's advanced technology industry.

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