

Truly Nolen

Member at Truly W Nolen
Greater Seattle Area, WA, US
Let me Tell you a Story!

Biography

Business Development - have started several businesses, and helped others, one of the best complements was from an independent small business that reminded me of the help I had been in getting him secure and profitable.

Availability

Keynote, Panelist, Author Appearance, Corporate Training

Industry Expertise

Think Tanks, Advertising/Marketing, Training and Development

Areas of Expertise

Franchising, Selling With Your Life, Starting A Pest Business

Affiliations

IFA, AOPA, PCOC

Sample Talks

Selling with your Life

Everyone Sells! For those that must sell to make a living or build a business, this is a discussion presentation on using story telling methods rather than discounts, and cold calling to build long term more profitably relationships.

Event Appearances

The Fear of Scorpions
Office of Pest Management

Green TCO
Pest Control

Education

University of Arizona

University of Arizona

none

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