

Victoria Harres

Director, Audience Development at PR Newswire

Dallas, TX, US

Duchess of Twitterville! An organization's online voice is a key to building brand awareness, authenticity, and audience engagement

As Director, Audience Development, Vicky leads PR Newswire's Audience Development team which focuses on increasing the use of PR Newswire's customers' content among all audiences that report on news, from traditional media to bloggers. Vicky's team is also responsible for increasing the use of PR Newswire's industry-leading distribution networks and platforms such as PR Newswire for Journalists and ProfNet.

Vicky is the voice behind the PR Newswire brand on Twitter, and the author of, "Straight Tweet: Giving Voice to a Brand," a very well received white paper from PR Newswire, as well as many articles and guest blog posts. Her authentic representation of the PR Newswire brand on Twitter was recognized in O'Reilly Media's The Twitter Book, by Tim O'Reilly and Sarah Milstein.

At the forefront of undertaking social media initiatives to promote community building, brand awareness and brand messaging, Victoria regularly speaks at conferences and business events about social media for business.

Keynote, Moderator, Panelist, Workshop, Host/MC, Corporate Training

Public Relations and Communications, Writing and Editing, Media Production, Information Technology and Services, Media - Online, Social Media

Social Media, Content Marketing, Pr & Communications Strategies, Social Media for Business, Digital Media Strategies, Digital Branding, Audience Development & Engagement, Blogging, Social Media Monitoring

You've Successfully Attracted a Twitter Following; Now What?

You set up your brand Twitter account. Clients have found you and are using that channel to communicate with you. They ask about products. They ask for help. They expect you to continue to offer interesting tweets day after day. They want to have human conversations with your brand! Victoria will discuss the hats the brand twitterer often is required to wear (customer service, sales, marketing, PR, helpdesk), and the strategies a growing Twitter account needs to consider.

How to Build a Team Microblogging Strategy

The requirements of keeping your brand's Twitter content fresh while dealing with customer service and sales leads can quickly become too much for one person with a day job. But how do you effectively share the responsibilities—while maintaining a strong personal voice? This workshop will cover all the elements of building your team microblogging strategy. Find out how to create a content strategy and establish the right balance of marketing, messaging and engagement.

5 Keys to Developing Your Organization's Online Voice

An organization's online voice is what people "hear" from a brand through blogging, tweeting and community conversations. It's what people engage with. It can give a brand a human connection to its audience. Or, if inappropriately done, it can confuse, or worse — irritate the audience. Victoria will outline 5 Keys to Developing Online Media: Authenticity, Humanity, Reflection of Culture, Credibility, and Consistency.

KEYNOTE SPEECH – Considerations for Social Media Policy: A Marketer's Purview
TechAmerica HR/Legal Roundtable on Corporate Social Media Policies

You've Successfully Attracted a Twitter Following; Now What?
Web 2.0 Expo NY

KEYNOTE INTRODUCTORY ADDRESS & PANEL MODERATOR
Content Marketing and Communications Leadership Forum

Twitter, Social Media and PR: Stats & Tactics
PubCon Las Vegas

Using Twitter for Media Relations
PubCon Las Vegas

You've Successfully Attracted a Twitter Following; Now What?
Web 2.0 Expo SF

How to Build a Team Microblogging Strategy
TWTRCON SF

Listen Up! Turning Conversations into Business Opportunities
Realtime NY 11

Social Media Strategy: Have a Plan, Stay Focused
Social Communications & Healthcare – Case Studies and Roundtables Conference

How Social Media Can Help PR Professionals Engage Their Audience
SMU's Division of Journalism Social Media Workshop

Director, Audience Development – PR Newswire

PR Newswire is the premier global provider of multimedia platforms that enable marketers, corporate communicators, sustainability officers, public affairs and investor relations officers to leverage content to engage with all their key audiences. PR Newswire provides end-to-end solutions to produce, optimize and target content – from rich media to online video to multimedia – and then distribute content and measure results across traditional, digital, mobile and social channels.

Social Media Volunteer Coordinator – Business4Better

A whole new way of doing business is emerging and now is the time to rethink your corporate social responsibility programs and take action through real community engagement. Introducing Business4Better (B4B)—the event, the community, the movement—that will bring together businesses and nonprofits to accelerate community engagement and create meaningful partnerships that benefit both businesses and communities.

Vice President, Communications – Social Media Club Dallas

Social Media Club of Dallas was founded in 2009 and is Dallas' premiere organization for digital marketing. Social Media Club's primary mission is to expand digital media literacy, promote standard technologies, encourage ethical behavior and share best practices. Our club hosts conversations that explore key issues facing our society as technologies transform the way we connect, communicate, collaborate and relate to each other.

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