

Randall Howard

General Partner at Verdexus

Kitchener, ON, CA

Senior serial technology executive working to build world leading, high growth technology organizations

Description

A prolific serial technology CEO, investor and philanthropist, committed to building world leading high growth technology organizations through "Venture 2.0" boutique VERDEXUS. We have a globally portfolio of business-to-business, "Enterprise 2.0" companies in which I help drive strategic execution as founding General Partner.

Currently, General Partner at Verdexus, a transatlantic strategic advisory firm, primarily delivering our "Venture 2.0" hands on investment playbook to early and mid-stage companies in Canada and Europe. Prior to 2001 was founder and CEO of MKS, a global lead in application lifecycle management solutions, which was sold in 2011 to Parametric Technology Corporation for \$304 million.

I am passionate about building a globally competitive tech ecosystem locally and helped grow Golden Triangle AngelNet by driving its Selection process such that over 40 transactions were completed from inception in 2009.

Finally, I have a passion for transformation and growth in the world of Social Enterprises and believe that a new crop of "Social Innovation" can truly change the world. In that regard, am Director since founding of Innovation Guelph, Board Chair of Centre Wellington Community Foundation and Director and Treasurer of Roseneath Theatre. In late 2013 was invited to the "Group of Seven" by Governor General David Johnston to assist in nation building around Canada's 150th birthday in 2017.

I bring long experience as a corporate director with strong knowledge of governance, strategic risk assessment and financial literacy.

Industry Expertise

Investment Management, VC and Private Equity, Computer Software, Cleantech, Internet, Wireless, Non-Profit/Charitable

Topics

Building Enterprise Software, Mergers & Acquisitions, Board Governance, Corporate Strategy, Disruptive Innovation, Entrepreneurship, Social Innovation, Enterprise 2.0, High Growth Technology, Infrastructure Software, Venture Capital Investments, Angel Investing

Affiliations

MKS Inc. Alumni, National Angel Capital Organization, Golden Triangle AngelNet, Roseneath Theatre Company, C100 Supporting Canadian Entrepreneurs

Past Talks

Panellist: Overview of the Canadian Investment Ecosystem

2015-10-14

UK Re\$earch Money Conference

Keynote: Canadian Angel Investment Poised for a Quantum Leap

2014-10-03

National Angel Capital Organization Summit

Panel: Best Practices for Building a Private Equity Portfolio

2015-04-15

Angel Capital Association Summit

Expert Commentator: CIX Top 20

2014-11-18

Canadian Innovation Exchange

International Syndication with Co-Investment Funds

2014-03-28

Angel Capital Association Summit

Panel: Show Me The Money

2014-03-25

Gearing Up For Growth Conference

International Venture Club

2012-10-18

Roundtable of International Startup Financing

Investor Mentor and Judge

2012-10-16

7th European Space Agency Investment Forum

Keynote: Animating Future Innovation Via Angel Groups

2011-01-25

Niagara Venture Forum

Mobile Thought Leadership Panel

2010-02-01

Mobile Monday Toronto

Education

University of Waterloo

1977

Honours B.Math Computer Science and Pure Math

Accomplishments

Canadian Angel of the Year

2014-10-02

National Angel Capital Organization

Entrepreneur of the Year

1997-10-10

1997 High Technology Entrepreneur of the Year

1st Annual Community Builder of the Year

2011-09-20

"Pauli" Award from GTAN

Alumni Achievement Award

2011-09-20

Faculty of Mathematics, University of Waterloo

Communitech Impact Award

2005-06-13

Awarded for work building Waterloo technology ecosystem.

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